



Dear Megan,

Integrity tunes the performance of your team. We motivate, nurture and encourage accountability, enthusiasm, drive and performance that will make your team the envy of your industry. Greatness is the result of focus, powerful decision making, effective communication, measurement and a hunger for success.

We are not born with these attributes - they are learned - they are taught by people of wisdom and experience - your team can be the leaders in your industry – Integrity provides that opportunity.

Integrity will implement tools and actions that deliver a team that has a clarity of vision by defining the purpose and imprinting values for productivity growth, workplace enthusiasm and dynamic teamwork. Embracing and joining the corporate culture to achieve sustainable change, drive innovation, cooperation and inspiration.

Integrity will show you how to deliver a powerful action plan for growth and achievement built on your aspirations, your marketplace and your capabilities. Providing to you a balanced approach to resources, disciplines and delivery by culturing enthusiasm, innovation and energy in your team.

Integrity have techniques and methods that bring your people together to achieve beyond the limits of individual endeavour – to become an enviable market force and drive a success-based culture of delivery and reward.

#### COACHING AS A STRATEGIC INSTRUMENT FOR INCREASED REVENUE

Any prudent business owner should consider the fiscal impact on their enterprise when considering an investment in skills training for their staff. Ultimately, a business relies upon revenue to fuel the operation and revenue is dictated by the effectiveness of the sales team and the support mechanisms and efficiencies behind that team and the products and services that they promote.



A well-known rule-of-thumb for most businesses is that the revenue should meet or exceed the number of full-time employees x \$100,000. For example, a company employing 15 people should expect to generate sales of \$1.5 million.

Now is the time to consider the financial benefits of considered investment in training. We can positively show you how an investment in coaching can yield impressive results for the bottom-line of your business – contact us now to learn more.

#### COACHING AS A STRATEGIC INSTRUMENT FOR INCREASED REVENUE

The fight to keep top talent. Millennials in leadership roles. Addressing the skills gap. And more 2019 workplace trends we're watching. The notion of work is changing. The idea of "going to work" and being "in the office" are being redefined in the workplace for 2019. Here are some changes happening around us that will have long-term implications for training and development in the workforce.

[Read more here](#)



Building Integrity Into Every  
Customer Experience

AUSTRALIA :: NEW ZEALAND :: ASIA PACIFIC :: PLUS 120 COUNTRIES

WE ARE CHANGING THE WAY THE WORLD LEADS, SELLS AND SERVES PEOPLE

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